This *arborvitae* special reviews best practices in assessing landscape values. It is based upon on-the-ground experiences of the Ecoagriculture Partners Landscape Measures Initiative and IUCN’s Livelihoods and Landscapes Initiative.
Conservation organisations have been attempting to improve local peoples’ livelihoods whilst at the same time conserving the natural environment for several decades. Many features of landscape approaches discussed in this arborvitae special are unchanged from earlier integrated rural development, integrated conservation and development and ecosystem approaches to solving complex rural problems. The success rate of all of these ‘integrated’ approaches has however been the subject of much debate. The problem has been that the proponents of achieving the dual objectives of conserving nature and improving livelihoods rarely established ways of measuring the progress that they were making. The critical question is whether there are fundamental flaws in the concepts underlying integrated approaches or whether it is simply that we have failed to work out how to measure our success.

Our central argument in this arborvitae is that landscapes are shaped by the decisions of multiple stakeholders. Improving landscapes requires influencing the behaviour of these stakeholders. This can rarely be achieved without social agreement on rules and regulations and how they are enforced. We need to build a social movement that has shared landscape values. Shaping landscapes is more a process of negotiation than of planning. And measuring success first requires some shared understanding amongst stakeholders of what ‘success’ looks like. We will argue that investing in development of shared scenarios for the future of landscapes and in putting into place broad-based participatory approaches to measuring outcomes at the landscape scale is fundamental to success.

Landscapes are constantly evolving under all sorts of outside pressures – climate change, infrastructure development, ecological successions and economic pressures. The aspirations of the people who influence landscapes also change. So there can be no fixed target or end-point to guide conservation practitioners. We have to be constantly experimenting, listening, learning and adapting. But we must not do this in isolation from the stakeholders – these have to be shared processes in which everyone involved is learning and adapting. Establishing a shared framework for measuring change can be a powerful tool in facilitating this shared learning and adaptation.

The vision of the landscape approach that we will present in this arborvitae is therefore one of social learning at the scale of landscapes. It is a process in which all those concerned attempt to learn and adapt together to achieve outcomes that are better for nature and people. We acknowledge that this is a difficult challenge – we are being somewhat idealistic. In reality not all stakeholders will ever share the same vision of a desirable future. So in real life it is a question of constantly ‘muddling through’ and trying to get the best deal that we can. The ideas that we present here are based upon our experience in tropical developing countries and are mainly intended for application in situations where poor people live in close proximity to sites of global biodiversity value.
What is a Landscape Approach?

The term ‘landscape approach’ is used in different ways by different people, here Jeff Sayer and Nigel Dudley provide some clarity on processes and terminology.

Developed country resource managers with strong institutions, plenty of knowledge and an ability to enforce agreements see the landscape approach as a technical challenge where experts design an optimal landscape. People working in developing countries with weak institutions, a poor knowledge base and challenges to enforcing agreements see landscape approaches as more of a social challenge. These parallel schools of thought contain differences both in how decisions are made and how the landscape is divided. All may have their merits in the right situation.

How decisions are made:
- **Expert planning:** Landscape-scale interventions consist of the preparation of landscape plans based upon expert studies of production potential and conservation needs. Studies produce maps of an ideal potential landscape and often rely on legal instruments or land purchase to impose plans that are assumed to remain unchanged for a long period.
- **Building constituencies, negotiating deals and muddling through:** This school of thought recognizes that creating designer landscapes in places with weak institutions is extremely difficult. Market forces and differences in power and influence lead to situations where logical and rational changes in land cover are almost impossible to achieve. Here outside interventions have tried to engage with stakeholders and seek ways of influencing peoples’ behaviour to achieve a balance between development and environmental outcomes. The ultimate goals have to be set in general terms and the goal posts will constantly move. ‘Grand design’ has to give way to incremental planning and negotiation, or put simply ‘muddling through’. Drawing maps and building barriers has to give way to persuasion, building alliances and seeking influence.

In practice a mixture of the two is often attempted. The emphasis is also likely to change over time. As societies become less directly dependent on natural resources the time people are interested in devoting to negotiating management tends to decrease and the role of centralised planning may increase. Conversely at times of increasing shortage people may demand greater involvement once again.

How landscapes are divided:
- **Specialised uses:** Areas of land and water are precisely defined into specialised uses, e.g. protected areas, production areas, buffer zones, settlements, that segregate production areas from conservation areas and provide for linkages through corridors, riparian zones etc.
- **Multi-functional landscapes:** This approach recognizes that production areas yield environmental benefits and conservation areas may be subject to some extractive use. At an extreme, all land is seen as having a multifunctional approach. Where this school of thought is most developed – in Europe – it depends heavily on environmental service payments to farmers. Multi-functional landscapes are also associated with some community conserved areas, which have multiple functions throughout.
- **Mixed landscapes:** A halfway stage where some lands are more-or-less narrowly aimed at particular values (e.g. plantations, strict nature reserves) and others are recognised as having multiple values (e.g. extensive agricultural and grazing lands, IUCN Category V and VI protected areas).

These various landscape approaches all provide different challenges to those wishing to monitor and evaluate external interventions. There is progressively more complexity, uncertainty of goals and unpredictability of causal relations as one moves from the expert planning to negotiated approaches.

In the developing world, landscape scale interventions need to be flexible and locally adapted. They tend to invest a lot in getting stakeholders to agree on measurable and monitorable outcomes. Discussions of change become the core of the process and these discussions are expected to lead to changes in the behaviour of stakeholders and thus to more sustainable outcomes.

The recent surge in commodity crop prices; realization of the harmful environmental impacts of the expansion of biofuels; and climate change are all examples of externally imposed changes that will render many first and second generation landscape ‘plans’ redundant. These external changes reinforce our conviction that working ‘within the system’ and muddling through are often the only way forward.

The following pages explore a range of experiences from developing countries. None of them provides a silver bullet but perhaps they can inspire conservationists to find the approach that works best for ‘their landscape’.

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**Landscape Measures Resource Center (LMRC)**

The LMRC is an online clearing house of information and tools for stakeholders working in landscapes where farming, nature conservation and livelihood security are being pursued.

The LMRC links elements of the landscape assessment process to a variety of tools and resources that allow local stakeholders and their supporters to collaborate with one another and with external stakeholders in measuring the flows of environmental and developmental benefits from landscapes. Case studies illustrate the contexts in which LMRC may be a helpful resource and highlight the use of particular tools. A glossary of key terms is also provided.

The LMRC is a product of the Landscape Measures Initiative (LMI) which is coordinated by Ecoagriculture Partners. The LMI engages some 25 organizations, worldwide, in identifying and field testing practical indicators for multifunctional landscapes. The LMRC has been designed as an interactive tool – users are encouraged to give feedback and can participate in an online discussion forum. Visit the LMRC site at: www.landscapemeasures.org.
The ‘Lally Principles’

A review of new principles to negotiate and measure outcomes with stakeholders developed by Jeff Sayer, IUCN, Louise Buck, EP and Cornell University, Sara Scherr, EP and colleagues from WWF and University of Utrecht

A team of landscape practitioners from IUCN, EP and Cornell University met at an isolated chalet in the Swiss mountain village of Lally to debate how to better measure change in landscapes. We were concerned that the problem was not for us to assess other peoples’ landscapes but rather for us to work with local stakeholders so that we could together learn about, and influence landscape change.

The resulting ‘Lally Principles’ constitute ideas about how organizations concerned with achieving conservation, production and livelihood outcomes within a landscape level framework should manage the process of intervention and interaction.

The principles are given below and a fuller discussion of each principle can be found at: www.landscapemeasures.org

1. **Use caution on entry.** Initiatives must ensure that local stakeholders are part of the process, and that gender perspectives are applied. Projects should not arrive with ready-made solutions, but need to earn their seat at the negotiating table by offering plausible contributions to meeting the needs and aspirations of local people.

2. **Invest in skilled facilitation.** Negotiating desirable scenarios and effective measures of progress towards their achievement requires an inclusive, well-managed, transparent and equitable facilitation process.

3. **Share ownership of the process.** Ideally the process should be owned by local stakeholders and institutions.

4. **Understand institutional context.** Success requires an understanding of the role of local institutions (i.e. formal resource management and economic institutions, informal customs and groupings and the relationships between these institutions).

5. **Focus on landscape functions.** It is easier to reach agreement with multi-stakeholder groups if negotiations focus on landscape functions (i.e. flows of goods and services).

6. **Search for synergies.** There is usually some trade-off between production (e.g. agriculture) and conservation. Win-win situations are rare – a basic principle is to seek scenarios where we can win more and lose less.

7. **Recognize different scales.** The scale of a landscape should be determined by the landscape function or issue of concern; it is better to focus problem-solving and management at the over-arching problem being addressed.

8. **Begin small and expand.** Begin the process of negotiating and assessing performance on a small scale and expand progressively as one gains experience and networks of collaborators – but never forget the landscape-scale approach.

9. **Understand landscape dynamics.** Use tools such as participatory mapping and drawing (visualization), historical context analysis and digital elevation models to build an understanding of what influences the landscape.

10. **Explore scenarios fully.** Reach agreement amongst stakeholders on what an improved state of the landscape would look like. Visualization can again be valuable, with participants drawing desirable and undesirable outcomes.

11. **Select aims and indicators carefully.** Negotiate aims and a small number of easily measurable indicators of desirable future states of the landscape (i.e., outcome indicators). Indicators should be effective in detecting changes in the landscape and are considered important by stakeholders.

12. **Choose comprehensive indicator sets.** Indicators should cover four areas
   - Biodiversity values and ecological functions
   - The productivity of agricultural and natural resource systems
   - The livelihoods of the population disaggregated by social groups, especially those whose livelihoods are resource-dependent
   - Institutional arrangements for the governance of the landscape, including laws and customs, regulations, and norms of behaviour

13. **Make trade-offs explicit.** Negotiations of outcomes and measurement indicators will be credible only if they recognize the trade-offs that need to be addressed in the landscape.

14. **Embed tracking measures in long-term management arrangements.** Indicator sets and their measurement should be revisited, updated and discussed with all stakeholders.

15. **Prevent high-tech tools from driving the process.** Remote sensing and GIS techniques are excellent slaves but poor masters.

16. **Learn from failures.** Just as conflicts and trade-offs must be made explicit, similarly, failures must be recognized and management must respond to them.

17. **Embrace change.** Outcomes of negotiation processes will be temporary, and must be re-visited on an ongoing basis.

18. **Identify stakeholders.** Transparent decisions are needed about how geographically wide the group of involved stakeholders is drawn from.

19. **Be transparent about the opportunities.** Inform all stakeholders about what can and cannot be achieved by engaging in the process.
The ‘20 Questions’ Checklist

Ecoagriculture Partners introduce a method of generating indicators of landscape performance in areas where biodiversity conservation, food production and poverty alleviation are all high priorities.

How do you know if a landscape is delivering biodiversity conservation, agricultural production and local livelihood benefits, and if the institutional foundations for ensuring benefit flows are effective? The integrated landscape performance checklist is based on ‘20 questions’, which when framed as statements can be used to develop performance indicators. Vetted by an international group of experts from diverse sectors and by stakeholders in a variety of landscapes around the world, the checklist is a useful tool for anyone undertaking a landscape-scale project.

The questions highlight core issues that different stakeholders find important in managing landscapes for multiple benefits and in trying to find synergies across potentially competing uses for terrestrial and aquatic resources. They can provide a useful starting point for conversations about the current status of the landscape, and how to determine whether it is ‘moving in the right direction’ with respect to four broad goals (conservation, production, livelihoods and institutions). Thinking about how you would know the ‘answers’ to these twenty questions stimulates ideas about potential indicators of landscape performance, which can be thought of also as outcome or status indicators.

### Twenty Questions for Assessing the Performance of Integrated Landscapes

#### Conservation Goal: The landscape conserves, maintains, and restores wild biodiversity and ecosystem services.

**Criterion C1:** Does the landscape contain an adequate quantity and suitable configuration of natural and semi-natural habitat to protect native biodiversity?

**Criterion C2:** Do natural and semi-natural habitats in the landscape approximate the composition and structure of the habitats historically found in the landscape?

**Criterion C3:** Are populations of important species within the landscape biologically viable?

**Criterion C4:** Does the landscape provide locally, regionally, and globally important ecosystem services?

**Criterion C5:** Are natural areas and aquatic resources adequately buffered from productive areas and activities?

#### Production Goal: The landscape provides for the sustainable production of crops, livestock, fish, forest, and wild edible resources.

**Criterion P1:** Do production systems satisfy demand for food and agricultural products by consumers inside and outside the landscape?

**Criterion P2:** Are production systems financially viable and can they adapt to changes in input and output markets?

**Criterion P3:** Are production systems resilient to disturbances, both natural and human?

**Criterion P4:** Do production systems have a neutral or positive impact on wild biodiversity and ecosystem services in the landscape?

**Criterion P5:** Are species and varietal diversity of crops, livestock, fisheries and forests adequate and maintained?

#### Livelihoods Goal: The landscape sustains or enhances the livelihoods and well-being of all social groups who reside there.

**Criterion L1:** Are households and communities able to meet their basic needs while sustaining natural resources?

**Criterion L2:** Is the value of household and community assets increasing?

**Criterion L3:** Do households and communities have sustainable and equitable access to critical natural resource stocks and flows?

**Criterion L4:** Are local economies and livelihoods resilient to change in human and non-human population dynamics?

**Criterion L5:** Are households and communities resilient to external shocks such as flooding, drought, changes in commodity prices, disease epidemics and others?

#### Institutions Goal: The landscape hosts institutions that support the planning, negotiation, implementation, resource mobilization, and capacity-building needed to integrate conservation, production and livelihood functions.

**Criterion I1:** Are mechanisms in place and functioning for cross-sectoral interaction at landscape scale?

**Criterion I2:** Do producers and other community members have adequate capacity to learn and innovate about practices that will lead to integrated landscapes?

**Criterion I3:** Are market incentives conducive to integrated landscapes?

**Criterion I4:** Are knowledge, norms, and values support integrated landscapes?

**Criterion I5:** Do producers and other community members have adequate capacity to learn and innovate about practices that will lead to integrated landscapes?

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A detailed description of how to implement the ‘20 questions’ landscape performance scorecard is available from the LMRC (see page 3) where an example of how the tool has been applied in central Kenya can also be found. A full description of the framework from which the method is derived can be found in Buck, L.E., J.C. Milder, T.A. Gaving and I. Mukherjee, 2007. Understanding Ecoagriculture: A Framework for Measuring Landscape Performance. Ecoagriculture Discussion Paper #2, Ecoagriculture Partners, Washington, DC. URL: http://www.ecoagriculture.org/publication_details.php?publicationID=25
Monitoring Biodiversity Conservation Outcomes in Complex Agricultural Mosaic Landscapes

Outcome monitoring – from concept to practice

Conservation of wild biodiversity is a central goal of approaches to integrated landscape management. Conceptually, it is simple to evaluate and monitor the contribution of managed landscapes to wild biodiversity conservation: one need only quantify the diversity, abundance, and distribution of organisms and habitats on the landscape. Operationally, however, such monitoring has proven extremely difficult, especially in the agricultural mosaic landscapes that characterize smallholder agriculture throughout major portions of the developing world. Practitioners face several important challenges:

Challenge 1: The fine-grained nature of agricultural mosaic landscapes means that it is difficult to generalize from one location to the next, or to establish a valid sampling system from which to draw conclusions about the landscape as a whole.

Challenge 2: Agricultural mosaics, especially in a smallholder context, tend to be quite dynamic due to shifting human management regimes. As a result, these landscapes may be in a state of permanent ecological disequilibrium whereby species assemblages are not fully characteristic of their habitat or ecological context, and where historical legacies exert strong influences.

Challenge 3: Landscape context is likely to have a high, but variable, influence on species distribution, so site-scale characteristics may not be a good predictor of plant and animal assemblages.

Challenge 4: Data availability and access are often quite limited. Fragmented plot ownership in smallholder landscapes means that field data collection requires coordination with numerous private landowners. In developing countries, baseline data are typically absent, GIS databases are sparse or nonexistent, and large areas may be physically inaccessible for field work.

In light of these challenges, an initiative is in process to identify pragmatic approaches to biodiversity monitoring in mosaic landscapes by evaluating the accuracy and cost-effectiveness of several potential methods, both established and novel. First, we are investigating the validity of various proxies for biodiversity conservation outcomes that could be used to garner conservation data for large areas and to integrate across disparate landscape patch types (Challenge 1). Second, we are working to determine the most appropriate scale or scales at which to monitor conservation outcomes (Challenge 3). Finally, we are evaluating the tradeoffs between data accuracy and the cost of data acquisition to identify the ‘minimum data set’ necessary for valid conservation outcomes assessment, and to determine how additional monitoring resources can be used most strategically to improve data quality (Challenge 4).

Conceptually, different approaches to biodiversity monitoring can be arrayed along a continuum from the most accurate (but most expensive) techniques to those that are the most affordable (but least accurate). Figure 1 shows the approximate location along this spectrum of the five approaches that are included in this project. All of these techniques have been used in the context of agricultural mosaic landscapes, and some have been evaluated for accuracy. However, no prior studies have explicitly compared all of these approaches to assess their relative accuracy or cost-effectiveness in particular locations.

In addition, almost all prior studies on biodiversity assessment in agricultural
mosaics have been limited to individual landscapes. Such studies can elucidate relationships between agricultural management and conservation outcomes in specific contexts (particular bioclimatic zones, cropping systems, and so forth) but cannot determine whether there are consistent relationships that hold true more generally. Establishing the consistency of these relationships is the sine qua non for identifying reliable proxies that can be used in new landscapes where detailed scientific studies have not yet been completed.

**Practical, cost-effective biodiversity monitoring**

To assess the consistency of the relationships among the species composition, site-scale, and landscape-scale indicators shown in Figure 1, the project is working in four silvopastoral landscapes in northern Latin America. Silvopastoralism is an agroforestry technique that integrates livestock production with forest patches, tree cover, and small cropped areas in a fine-grained mosaic. It is a dominant land use practice throughout Mesoamerica, supporting many smallholder farmers and believed to be critical for sustaining biodiversity outside of protected areas. If consistent relationships and reliable proxies are identified across the four landscapes, these may be applied to other silvopastoral systems throughout the region.

One of the key outcomes of this effort is to identify a range of cost-effective biodiversity monitoring approaches for agricultural landscape mosaics. To do this the project is field testing monitoring in line with the continuum of approaches outlined in Figure 1. The research aims to identify pragmatic approaches to biodiversity monitoring in mosaic landscapes by evaluating the accuracy and cost-effectiveness of several potential methods, both established and novel. At one end of the spectrum, there is the ‘gold standard’ approach that combines field surveys and remote sensing. This approach may be suitable for scientific research efforts or learning-based pilot projects sponsored by national governments, NGOs, or multi-lateral organizations. At the other end of the spectrum, there are low-cost techniques to track changes in the biodiversity conservation outcomes of agricultural landscapes. These rely heavily on remote sensing data, including the very low cost ASTER imagery. There are numerous possible applications for low-cost techniques, including in conservation and rural development projects, for monitoring conservation benefits in payment for ecosystem services programs, and for guiding community-based conservation efforts, such as those now ongoing in the Copan and Matiguas landscapes.

Detailed descriptions of the five approaches to biodiversity monitoring being explored in the Esparza landscape, Costa Rica can be found via the LMRC website.

**Institutional Performance Scorecard**

A scorecard has been designed and tested that can aid leaders of a multi-stakeholder landscape initiative in assessing the capacity and the potential for the institutional environment to foster an integrative approach to planning and management. The institutional scoring tool is based on the premise that how the institutional environment performs will be an important predictor of how the landscape performs in delivering conservation, production and livelihood outcomes. It is designed around the theory that the institutional environment for landscape planning and management is likely to be most effective when a combination of public, private and civic organizations are present in the landscape; when these organizations have adequate financial and human capacity to operationalize their mandates; and when they are willing and able to coordinate their policies and activities.

The institutional scorecard exercise consists of three parts. The first involves identifying the specific organizations that have a presence or influence in the landscape. The second involves engaging people who are knowledgeable about the institutional environment in the area in scoring the relevant attributes of these organizations. Part three engages participants in thinking about the findings and discussing what they mean for their landscape.

**Instructions and examples for using the Institutional Performance Scorecard can be found at the LMRC website: [www.landscapemeasures.org](http://www.landscapemeasures.org)**

Louise Buck, and Debra Rich, Cornell University and EP
The Mount Elgon landscape
The slopes of Mount Elgon in Uganda are densely settled, the population is increasing and land is scarce. The Mount Elgon National Park which protects the montane forests and upland heaths on the mountain is considered of national importance for its watershed protection values and its biodiversity. For over 50 years the Ugandan authorities have been seeking to find a compromise between the local peoples’ need for land and the imperative of protecting the mountain. Conservation and development activities have included boundary demarcation with strips of trees, introduction of agroforestry and livestock to increase incomes of local people, some limited ecotourism activities and a lot of law enforcement. The boundaries of the protected area have been adjusted on two occasions to provide more land for the people but these boundaries are still contested.

Baseline photography
IUCN advisers have worked in the area for almost 20 years – but the advisers change every few years and it is now difficult for people to recall the exact situation at the beginning of the project. Several donors have supported the project and all imposed their own monitoring and evaluation systems but much of this information is now lost or difficult to locate, and what does exist tends to relate to what the projects delivered and not to the outcomes on the ground. Maps were drawn and photographs must have been taken but they provide little evidence of change.

When the IUCN/Ecoagriculture Partners team visited the area in March 2007 it was therefore decided that recording a rigorous baseline was a high priority. Photographs were taken from key vantage points showing both the state of the landscape and the way of life of the people.

Key points to remember when using baseline photography are:
• For each photo record the geographic coordinates of the point from which the photo is taken together with the direction of the photo and the date and time.
• Include prominent landscape features in the photo – geomorphologic features, large trees etc.
• Archive the photos in more than one location using a system that will endure staff changes, project completion etc.

Participatory drawing
Conservation and development organizations make assumptions about the sort of landscape scale outcomes that stakeholders wish for. Biologists see protected forests, corridors, riparian strips of vegetation etc. Villagers see arable land, land tenure rights, fuel and fruit trees, water supplies etc. IUCN has found that one of
the most effective ways of engaging in a
discussion about desired outcomes with
local stakeholders is to allow them to draw
maps expressing their understanding of the
landscape and their wishes for the future.

Some lessons learnt from this
process include:

- **Listen, learn and observe:** Get to
  know the people first ‘hang out’ in
  the village, take part in ceremonies or
  sporting events, visit farmers’ fields, take
  an interest in the activities of the women
  and children

- **Let people simply express themselves:**
  In general give as few prompts as
  possible when asking people to draw
  landscapes, the process is often slow to
  start but then debates flare up amongst
  participants and a lot of information
  starts to be presented.

- **Provide advice on scale:** If people
  choose their own scale they will
  generally just restrict themselves to their
  immediate surroundings – their own
  land, water and fuel wood sources etc.
  To get an idea of how they see and use
  the broader landscape it is better to
  provide reference points, usually using
  a scale of either 1:50,000 or 1:100,000.

- **Discussions are often more valuable
  than the drawings themselves:** The
  process usually leads to debates; the
  extent to which project coordinators take
  part in these debates and provide prompts
  depends upon the specific objectives.

- **Different groups should develop
  different maps:** Sometimes a cross
  section of a community can draw a
  single map, but in many situations it
  is advisable to get men and women to
  work separately, and to ask different
  ethnic or interest groups to draw
  separate maps. Thus in Sudan nomadic
  pastoralists draw independently of
  sedentary farmers, and in Central Africa
  pygmies have drawn maps independently
  from their Bantu neighbours.

- **Compare landscape visions:** Field
  workers can be used to collect maps
  from samples of stakeholders using
  standardized approaches so that the
  mapped elements can be scored and the
  scores of different stakeholders statistically
  analyzed. This technique has been used,
  for example, to demonstrate the different
  appreciations of ‘forest’ between Pygmy
  and Bantu groups, or between
  ‘Government officials’ and local people.

- **Archive and digitise the maps:** When the
  drawings are complete photograph them
  for the project archives. Photographs can
  also be manipulated using software such as
  photo-shop, paintbrush etc. Animated
  photographs can be used as negotiating
  support tools, e.g., the number of trees
  can be increased or decreased, boundaries
  can be moved, land rights can be
  represented. This requires skill in the use
  of the software and some artistic talent.
  The final agreed ‘vision’ for the landscape
  can then be laminated and given to the
  people to be displayed prominently and
  used to monitor progress.
Landscape scale conservation and development projects can use simple simulation models to better understand processes of landscape change and particularly how local peoples’ livelihoods and landscape scale environmental benefits may change in the future. Understanding these changes is an essential basis for attempts to influence them.

A number of user friendly modelling software packages can be used for developing models. We used STELLA but SIMULE or VENSIM can also be used. All can be purchased over the internet. The models require quantitative data on land cover, benefit flows to households and the nature and amount of environmental benefits. To get the models to run and to provide plausible simulations the data have to be reasonably accurate. Building a model therefore requires collecting fairly extensive baseline data on the features of the landscape that are of interest.

Malinau research forest, Indonesia
A model of the Malinau research forest in East Kalimantan has been built up by researchers from CIFOR together with partners from local government and NGOs. There has been considerable research on local livelihoods and forest values in the area so basic data were available. In addition government agencies had information and maps giving overall demographic and land cover data. Detailed information on household incomes and on forest management activities made the modelling easier; but some additional data collection was required.

By 2001 a basic model had been developed and its ability to simulate changes found to be realistic; this suggested that it was based upon reasonably accurate data and a correct diagnosis of the processes of change in the landscape. The model initially showed that fuel costs for transporting timber and minerals and the extent of potential investments in infrastructure and industrial tree crops were the major potential drivers of landscape change. Over successive years other factors began to emerge as potential drivers of change. Government decentralization meant that more of the profits from resource extraction stayed in the area. Environmental concerns of the local administration led to restrictions on new investments and closure of a coal mine.

We were able to revisit the original model and both check its validity and update it to include new elements. For instance when plans were announced for major expansion of oil palm in the area it was fairly simple to adapt the model to determine the likely impacts of this on local livelihoods and on the extent of natural forest areas. We were also able to model the potential for environmental payments for Reduced Emissions from Deforestation and Degradation (REDD), which was raised as an issue in the area at the time of the Bali COP of the Climate Change Convention, given that this approach would exclude or limit palm oil investments while providing a carbon payment, to be divided between central government, district government and the local communities.

We used the model to explore the different future scenarios and their implications on forest cover and local communities’ incomes from oil palm investment and REDD. The simulations can tell us whether the REDD payments could make up for forgone incomes from oil palm jobs and IPK (timber clearing for plantation installation) jobs (see Figure). The model also included so-called multiplier effects where, for example, the increased salaries in the local economy had a boosting effect on trade and agriculture production while the forest conversion to oil palm is likely to decrease income from forest products.

The figure shows the benefit flows to local communities in terms of cash income. The converters (circles), calculating the income from different activities are summed up in the flow (income in the figure) going into the stock total annual income for the local communities in Malinau. In this figure, only the income from REDD payments and oil palm investments are shown in detail, the dotted converters are calculated in more detail elsewhere in the model. The converter called ‘scenario REDD’ is a switch which determines whether the model is run assuming the

Marieke Sandker and Bruce Campbell of CIFOR discuss the use of software models in landscape planning approaches.
REDD scenario or the oil palm investment scenario. When using the model, you can double click on the converters, to open a window to show the value of the converter which can be a calculation, a fixed value or a changing value.

Lessons learned from modelling in Malinau

- It is vitally important to fully document the sources and probable accuracy of data put into the model.
- It is essential to carefully archive all versions of the model – we were tempted to incrementally modify the model so that no one was quite sure which parts contained the original 2001 data and which parts contained more recent figures.
- Model builders move on – it is important to archive the models in locations and ways that make them accessible and understandable to future users.
- The local administration developed some modelling skills and maintains copies of the models. This is an ideal situation as the administration will be there for ever. However civil servants change jobs and institutional memories can be short. Research organizations should maintain back-up copies of models.


Using Video as a Communication Tool

Video is a powerful communication tool that can convey situations, ideas and emotions in ways that the written word cannot. The availability of relatively inexpensive video equipment and the Internet as a distribution mechanism presents vast opportunities for civic organizations to leverage the power of the moving visual image.

Landscape approaches to conservation present a number of challenges to practitioners including the large spatial areas involved, the diversity of threats that stakeholders face, and the inevitable conflicts that must be resolved. Such issues are critical to convey to donors, community partners and researchers in order to give them a realistic sense of the scope of the problems and the work that is being done to address them. Videos can be a useful tool to help illustrate these challenges in a succinct, efficient and powerful way.

A good example of this approach is a video about ecoagriculture approaches to food production, biodiversity conservation and livelihood security in Kenya. The video was prepared through a partnership between KENVO (Kijabe Environmental Volunteers), a community based organization that formed to arrest the destruction and degradation of the Kikuyu Escarpment Forest, Ecoagriculture Partners and ConservationBridge.org at Cornell University.

The key to the success of the Kijabe Landscape video was the collaborative approach taken throughout the production. The main goal for the video was to help convey the work that KENVO’s founder David Kuria is spearheading on behalf of residents in the landscape, the challenges he is facing, and the solutions he is implementing. As such, David was teamed up with a professional videographer and given control over the content of the film to ensure an accurate portrayal of the situation. This included giving him control of whom to interview, how to interview them, and what shots were taken.

The video was posted on YouTube for distribution to various websites including the LMRC and KENVO’s website. This distribution strategy has allowed the video to be used in different contexts including university classroom settings. To view the 9 minute video, visit: http://www.ecoagriculture.org/page.php?id=70&name=Video

R. Jamie Herring and Louise Buck, Cornell University and EP.
The Tri-National de la Sangha (see map) is one of the priority landscapes whose conservation and development is supported by the Congo Basin Forest Partnership. The landscape includes the protected areas and production forests that come together where Congo, Cameroon and Central African Republic meet along the Sangha River. Several international conservation organizations and local NGOs and government agencies work in the area.

Since 2003 WWF, IUCN and CIFOR have collaborated to develop a shared monitoring system to track progress in the landscape. Initially a multi-stakeholder group was assembled and using participatory drawing, flash cards etc the group was helped to identify indicators that would tell the group if progress was being made towards a ‘better landscape’. Initially 30 indicators were selected. The group then agreed on how each indicator could be scored on a 1-5 (Likert) scale.

The indicators represent 30 attributes that the participants agreed would be easy to measure and represent a good approximation of progress or lack thereof. Indicators included the populations of some conspicuous wildlife species, the effectiveness of local NGOs, perceptions of corruption, condition of infrastructure, availability of health care, schools and water supplies etc.

A multi-stakeholder group is convened each year to re-assess the indicators. The group always contains a majority of members from previous years but as people move on some renewal has occurred. Each year the discussions reveal a need to add or delete indicators and revise the scoring system. However the changes are quite small and it is still possible to detect changes from year to year.

The indicators were all simple quantitative measures of things that all participants agreed were important in the landscape. Only a selection is presented here. The debates during which the scores are awarded each year are an important event at which people take stock of progress. External organizations have adapted their programmes to take account of the lessons learned from progress each year.

**Lessons learned**

- Representative participation of all stakeholder groups has been impossible to achieve. We have relied on a selection of people who can reflect the points of view of each stakeholder group – this means mainly staff of local NGOs, the administration or international NGOs.
- External convening and facilitation of the process is necessary.
- The absolute figures obtained on the indicators are less important than the subjective opinions that they represent.
- Aid agencies who fund activities find the approach too ‘touchy – feely’ they would prefer objective measurements by external consultants.
- People living and working in the area, especially those working for conservation organizations, find the annual dialogue on progress has been useful and has opened up new thinking on what is needed to reconcile environmental and livelihood objectives for the area.

Using Best Practice in Ghana and Indonesia

All the approaches and tools discussed in this *arborvitae* special are being extensively used by IUCN’s *Landscapes and Livelihoods programme*. Below we include just a few examples of our work.

**The agro-forests of Western Ghana**

The forest landscape of Ghana is characterised by a gradual transition from the humid forest ecosystem to savannah scrub. IUCN is working in the southwest of the country, an area with landscapes composed of cocoa agro-forests, logging concessions and some forest reserves. The landscape is densely settled, mainly by migrants from other parts of Ghana attracted by the cocoa boom and by employment in the area’s gold mines. Several remnant forest patches in the area have been identified as Globally Significant Biodiversity Areas and have legal protection as a result.

The scale of the work is being determined by the traditional community organisations – the Stools, and we are working primarily with the chiefs of the Stools and representatives of the communities that they represent. A number of landscape scale exercises have been conducted in the area including:

- Participatory visualization with local communities to explore scenarios for future changes in the landscape – it showed that intensification of the cocoa production sector had the potential to ‘simplify’ the landscape. The diverse agro-forest systems that yield a wide range of subsistence and commercial crops (Cola, Allanblackia, bushmeat etc) are at risk. Intensification could also lead to aggregation of land holdings in the hands of a few people and marginalisation of the majority.

- Simulation modelling of land-cover change. A simple model was built showing how different parts of the landscape mosaic contributed to household incomes – baseline data was collected.

- A photographic baseline was assembled.

- The PROFOR forest – poverty toolkit was used to develop a poverty baseline

**Projects in Papua Province, Indonesia**

Wamena Regency is located at a high elevation with a dense human population mainly dependent on cultivation of sweet potatoes, potatoes and yams. The Lorentz National Park World Heritage site forms the border of the settled area and is subject to encroachment and extraction of timber and non-timber products. Consequently, there are land conflicts between the national park’s authority and the local people.

Wamena is only accessible by air and this is placing severe constraints on development options. There are ambitious plans to build roads into the area, some of which would pass through the national park. If these roads are built significant land-cover change is likely to occur. We therefore worked with IUCN partners in the area to:

- Develop a simple simulation model of potential land-cover change and of the impacts that different development scenarios might have on local incomes and on the integrity of the park.

- Visualization of scenarios for the area leading to the development of maps of tribal territories.

By contrast, the Bomerai and the Bird’s Neck area’s are low lying with a very sparse human population whose subsistence is based on harvesting of wild sago. The area is recognized as having very high biodiversity values. It is now threatened by road construction to open up the area for mining, estate crops (biofuels such as oil palm), logging and harvesting of mixed tropical hardwoods for pulp mills. In anticipation of these changes we have started the process of forming a multi-stakeholder forum to explore scenarios and identify indicators of good and bad land use change. This forum will attempt to bring together representatives of industry, government and the isolated local communities.

For more information: http://cms.iucn.org/about/work/programmes/forest/fp_our_work/fp_our_work_initiatives/fp_our_work_ll/index.cfm
The ‘Sangha Guidelines’ for Landscape Approaches

The Sangha group is an informal network of managers and researchers working in the Tri National de la Sangha (see page 12-13)

In June 2008, the group held a workshop at Bayanga in the Central African Republic where representatives from international NGOs and research centres, aid agencies, governments and local people debated the lessons learned from attempts to apply landscape approaches in the Congo Basin. Proposed guidelines from international processes and from the academic literature were reviewed and participants in the meeting voted on which were most relevant to the landscapes where they worked.

The voting process led the group to refine the long list of potential guidelines that were considered the key orientation for landscape scale interventions. Twenty-seven guidelines emerged from the process, framed around six Principles, and four Overarching Considerations of a landscape approach. The Sangha Guidelines will be used as a starting point for an international effort to develop more broadly applicable Guidelines for landscape approaches in other areas.

Overarching considerations of a landscape approach

1. Landscapes include the physical and biological features of an area together with the institutions and people who influence the area and the cultural and spiritual values of the area
2. The optimal balance between the objectives of environmental conservation, productivity enhancement and livelihood improvement can best be met at the landscape scale
3. Landscapes evolve over time and the objective of management will not be to maintain the status quo but rather to ensure the continued and growing supply of goods and services
4. The extent and limits of a landscape must be defined in terms of the management objectives that are the aim of the landscape intervention

Principle 1: Appropriate legal and policy frameworks must be in place to enable landscape-scale initiatives

Guidelines:
1. Initiators of landscape-scale programmes must fully understand and adhere to the legal and policy contexts in which they operate
2. Decision making should be decentralized and must be delegated to the lowest appropriate level
3. Policies and institutional capacity should be put in place to enable incentive-based instruments such as certification and payments for environmental services to be effective
4. Tenure and resource access rights must be transparent, unambiguous and need to be effective for marginalized groups. They should be supported by effective legal measures

Principle 2: Stakeholder platforms are needed to enable governmental, non-governmental and civil society actors to negotiate and take decisions at a landscape scale

Guidelines:
5. Spatial plans must be developed and implemented based upon analysis of the status and potential of the land and of the needs and wishes of the human population and balancing the importance of conservation and environmental service provision
6. Landscape-scale interventions must be negotiated amongst all concerned stakeholders and neutral facilitation of this process is an important element of success – partnerships between actors with differing competencies and objectives will be essential
7. No single formula exists for a landscape approach and the process will have to be adapted to take account of the specific conditions of the landscape and the objectives of the intervention
8. Background studies of the physical, biological and human resources of the area are necessary and the participation of all actors in data collection and in subsequent monitoring is important in order to benefit from local knowledge and to secure local ownership of the process
9. A good understanding the processes that are causing change in the landscape is important. This can form the basis for the exploration of possible future scenarios and for the development of a shared vision amongst all stakeholders. Monitoring should track progress towards the achievement of this vision
10. A capacity to negotiate and to mediate conflicts is an essential element of the landscape approach.
Principle 3: The interests of all actors, especially the inhabitants of the landscape must be assured

Guidelines:
11. Equity and transparency in the sharing of the benefits flowing from the landscape must be assured – this must apply both to local developmental benefits and to broader scale environmental benefits. This is especially important for the poorer sections of society within the landscape and other marginalized groups.
12. The specific developmental needs of indigenous people and women must be given special attention.
13. Local and traditional knowledge must be respected and integrated.
14. The enhancement of the skills and competencies of local people is a key element of the landscape approach.
15. The creation of alternative revenue generating activities and the promotion of viable small and medium enterprises will contribute to the success of landscape initiatives. However, the design of these initiatives should be such that they substantially improve household incomes.
16. For most local people the improvement of local services, for instance health care, infrastructure and education will be important elements of the success of landscape approaches. These services should be explicitly linked to conservation to emphasize the integration between conservation and development.

Principle 4: The capacity of institutions operating within the landscape will need to be strengthened

Guidelines:
17. Local institutions must have an excellent capacity to enforce laws, regulations and agreements and appropriate sanctions must to applied in case of violations.
18. Training and capacity building must be provided for all stakeholders in the basic skills required to sustainably manage natural resources and provide environmental services in the landscape.
19. Institutions must have the capacity to monitor the effectiveness of their programmes, learn from their experiences, manage their knowledge and adapt their programmes on the basis of this continued learning.

Principle 5: The integrity and resilience of ecological systems within the landscape will be essential components of the landscape approach

Guidelines:
20. The actual and potential drivers of ecological change in the landscape must be understood, the existence of sensitive elements of the ecosystem and of thresholds beyond which change may be irreversible must be anticipated and interventions must be made to avoid undesirable change.
21. Endangered species should receive special attention within the landscape.
22. The importance of landscape mosaics, connectivity and of habitat edges must be taken into account at the landscape scale.
23. Monitoring systems must be in place to track the continued flow of environmental benefits, maintenance of populations of rare species etc.

Principle 6: Environmental, social, technological and economic changes will present new opportunities and challenges for landscapes

Guidelines:
24. As human populations and their demands upon resources grow the pressure on landscapes to produce more will increase – enhancement of the productivity of foods, fuels, minerals, energy and environmental services is likely to be a central concern of local stakeholders but environmental sustainability must not be compromised.
25. Emerging technologies such as more powerful remote sensing, geographic information systems and models, digital elevation models and software that allows for the detection of patterns in landscapes must all be employed.
26. Approaches to making payments for environmental services, especially those that could allow for financial transfers from rich countries to pay for environmental services provided by poor countries, must be explored, developed and applied – where appropriate at the landscape scale.
27. Investments and technological innovations must be employed to encourage the restoration of degraded forest landscapes – for instance areas degraded by logging or fire.
Next steps in monitoring landscape approaches

Jeffrey Sayer, Louise Buck and Nigel Dudley

Landscapes are complex arenas where development and conservation are determined by the actions of many stakeholders. Attempting to influence them to achieve particular outcomes is difficult. Even knowing whether or not you are having any impact is tricky – a clear understanding of the underlying processes of change and ways of measuring multiple benefits is a challenge – but is essential if progress is to be made.

By working at a landscape scale we tacitly accept that there has to be a compromise between conservation and material development; that we cannot maximise biodiversity at the expense of local people. Landscape approaches will not usually provide complete win-win outcomes but require some level of compromise. A fundamental step is measuring how much development occurs and how much biodiversity is conserved. If measurement is a process that involves all stakeholders then it also provides the framework through which compromise is achieved – it tells us how much development is traded off for how much conservation and where synergies between them can be found.

If biodiversity values are very high and their conservation requires that local people forgo significant development options then progress is unlikely without rigorous regulations or environmental payments or both. In order to enact regulations or make payments we need to be able to measure progress for both livelihoods and conservation.

Understanding landscapes

Landscape patterns have often developed over millennia. Long-term evolution is sometimes punctuated by periods of rapid change, usually because a powerful stakeholder – often a government, a corporation or a member of the elite – makes major investments or imposes its will over other actors. For many local stakeholders the development of the landscape may create jobs, provide access to markets and strengthen local infrastructure – exactly what development is all about – but often major landscape change leads to losses to the environment, the poor and the powerless. Conservation efforts, especially the creation of protected areas, have sometimes created sudden changes that undermine the poorest members of society. Landscape approaches emerge in part from recognition that conservation needs to take greater account of social impacts. Landscapes are where biodiversity conservation and sustainable development meet.

Monitoring is more difficult than generally recognised and only gives meaningful information over the long term. Conservation history is littered with ambitious monitoring systems that have been abandoned. Yet successful participatory monitoring can offset many tensions and problems and measurement can become a valued tool in landscape management, particularly if it focuses on long-term goals that stakeholders desire for the landscape. As multi-stakeholder landscape performance measurement is established, the more challenging requirements of assessing particular interventions should become easier. A good monitoring system can allay fears and help to identify solutions.

This publication has looked primarily at principles needed to engage stakeholders in measuring how landscapes are performing with respect to multiple desired outcomes. We also are concerned with how to assess success or failure in landscape-scale conservation initiatives. We have not attempted to provide a recipe for a single best way of measuring progress in a landscape – every situation is different and requires its own approach. But we describe some approaches that we have used ourselves and that have produced promising results. We are offering a challenge to landscape approach practitioners: to review our approaches and tell us of your own experience. We hope to create a ‘community of practitioners’ who are working at a landscape scale so that jointly we can realised the enormous potential of these approaches and share our learning of what does and does not work.

Some useful publications: